

Message Text

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PAGE 01 HONG K 09166 110429Z

11
ACTION EA-10

INFO OCT-01 ISO-00 EB-07 INR-07 SS-15 VO-03 SCA-01 /044 W
----- 022382

P R 090358Z AUG 75
FM AMCONSUL HONG KONG
TO SECSTATE WASHDC PRIORITY 6335
INFO USLO PEKING

C O N F I D E N T I A L HONG KONG 9166

STADIS////////////////////////////////////

E.O. 11652: GDS
TAGS: ETRD CH US
SUBJ: CONGEN PARTICIPATION IN OCTOBER FAIR

REF: HONG KONG 8968

1. AS INDICATED IN REFTTEL, AND ALTHOUGH THERE ARE DIFFERENT PRINCIPLES INVOLVED IN OFFICIAL CONSULTATION AND IN CANTON FAIR PARTICIPATION, DEPARTMENT MAY WISH TO CONSIDER RAISING BOTH THESE PROBLEMS WITH PRCLO AS PART OF A DUAL APPROACH ON THE OVERALL VISA ISSUE. AT ANY RATE, IT IS TIME TO MAKE AN APPROACH ON CONGEN PARTICIPATION IN THE FALL CANTON FAIR IF WE ARE GOING TO DO SO. HERewith OUR VIEWS ON THAT APPROACH.

2. IN THE NUMBER OF APPROACHES WE HAVE MADE BEFORE ON THE SUBJECT IN THE DEPARTMENT, IN PEKING, AND HERE IN HONG KONG, WE HAVE COVERED THE FULL RANGE OF ARGUMENTATION IN FAVOR OF CONGEN PARTICIPATION. THIS TIME WE THINK THE REQUEST SHOULD BE MADE NARROWLY ON THE PRINCIPAL THAT, IN OFFERING TO SEND CONGEN'S OFFICERS TO ASSIST IN PROVIDING ADEQUATE SERVICES TO US BUSINESSMEN, WE ARE SIMPLY TRYING TO DO OUR PART WITHIN THE FRAMEWORK OF THE SHANGHAI COMMUNIQUE TO DEVELOP THE TRADE RELATIONSHIP BETWEEN OUR TWO COUNTRIES. THE CHINESE MAY CONTEND THAT THE PRESENCE OF USLO OFFICERS AND THE PARTICIPATION OF REPRESENTATIVES FROM MCUST AND THE HONG KONG AMERICAN CHAMBER OF COMMERCE WOULD PROVIDE SUFFICIENT SERVICES TO AMERICAN BUSINESS ATTENDEES AT THE FAIR. OUR POSITION
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SHOULD BE THAT PARTICIPATION BY THE CHAMBER AND NCUST IS NOT

OFFICIAL USG PARTICIPATION AND, AS WE HAVE POINTED OUT NUMEROUS TIMES BEFORE, USG PARTICIPATION WITH USLO OFFICERS ALONE IS WOEFULLY SHORTHANDED IN RELATION TO THE CONSTANTLY GROWING NUMBER OF US BUSINESSMEN IN NEED OF USG SUPPORT SERVICES.

3. WE HOPE THAT THE PRESENTATION CAN BE MADE IN SUCH A WAY THAT THE CHINESE WILL NOT BE ALLOWED TO SLIP AWAY FROM THE CENTRAL POINT THAT WE ARE CONSCIENTIOUSLY WORKING AT TRADE DEVELOPMENT AND THAT OBSTRUCTION OF THIS EFFORT IS A DENIAL OF PRINCIPLES OF THE SHANGHAI COMMUNIQUE.

4. DEPENDING ON USLO'S PLANS, AS PART OF A COLLABORATIVE EFFORT THE CONGEN WOULD WANT TO SEND FSO'S SCOTT HALLFORD AND LONDON CARTER, BOTH OF WHOM ARE CHINESE LANGUAGE OFFICERS AND COULD BE EXTREMELY HELPFUL.
CROSS

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